



Oil & Gas Leadership Solutions

Empowering Clients to Recruit and Retain Top Talent





CSI truly takes the time to understand our firm's needs, not just for the open position but also as to how that role fits in with the rest of the organization. CSI is thorough and extremely detail oriented. I always know where we stand on a search. And I know that the candidates they bring to me are all worthy of hiring. They make it a great problem to have. We have used CSI for many searches through the years and always receive top-notch service.

Searching For Professional Leaders?

At best résumés only tell half the story. Successful professionals possess more than specialized skills and impressive CVs. Research demonstrates that key performers align with their employer's mission statement and culture while also possessing the business acumen and social intelligence necessary to leverage their skills and impact the bottom line.

At CSI, we provide professional and executive search services that are setting a new standard in the professional search industry.

We start by getting to know your business, your history, and your goals. We visit your site whenever possible to learn how you operate and get a feel for the personality of your organization. Then the hard target search begins. Utilizing CSI's proprietary search methods and our trademark evaluation procedures, our team identifies the most qualified candidates who also meet empirically based retention criteria.

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Thanks CSI for providing us with top notch candidates and service. Our president now specifically asks that we work with your organization because of the level of talent you consistently bring to our organization. Now that's setting the bar pretty high.

*Director of Human Resources
Lufkin Industries / GE Oil & Gas*

Social Intelligence Analysis

CSI utilizes a soft skills assessment tool—the Emotional Intelligence Survey (EIS)—as a strong predictor of on-the-job success for the technically qualified candidate. The EIS measures the following core competencies related to leadership success:

- ▶ *Self-Awareness*
- ▶ *Self-Management*
- ▶ *Social Awareness*
- ▶ *Relationship Management**

Retention Variables Analysis

- ▶ *Career Goals Compatibility*
- ▶ *Structured Mentoring Programs*
- ▶ *Social Skills - EIS*
- ▶ *Company Culture/Environment*
- ▶ *Professional Experience/Stability*
- ▶ *Career Path Opportunities*
- ▶ *Educational Background*
- ▶ *Community Involvement*



About CSI

*Day One Value*SM

Every CSI candidate brings what we call Day One ValueSM to your company, meaning employees arrive on the first day of a new position equipped with skills and traits that enable you to get them up to speed as quickly as possible.

Day One ValueSM factors include:

<i>Culture Fit</i>	<i>Ethics</i>
<i>Experience</i>	<i>Education</i>
<i>Energy</i>	<i>Soft Skills</i>

CSI's mission is to empower clients to secure top technical and operational talent in the Oil & Gas sector.

CSI places technical and operational professionals in the following areas:

- ▶ Oilfield Services & Equipment
- ▶ Upstream / Midstream
- ▶ Exploration & Production
- ▶ Manufacturing / Operations
- ▶ Engineering Management
- ▶ Automation / Instrumentation
- ▶ Environmental / Water / Waste
- ▶ Gas Compression / LNG / CNG
- ▶ Transportation / Storage
- ▶ EPC / Construction

Established in 1997, CSI has built a reputation of consistent results and reliability as well as a record of confidentiality and integrity. Our proactive approach to understanding our clients' business needs enables us to provide quality results, thereby achieving our ultimate goals of forming lasting partnerships with clients and helping our partners meet their business objectives.

CSI Executive Search Principals



Donna Sphar, Founder and CEO of CSI Executive Search (B.S. Pre-Law), utilizes her extensive professional search and legal services background to strategically grow the organization and to help client companies successfully achieve their business objectives. She brings a keen capacity for leadership, comprehensive business acumen, exceptional attention to detail, and outstanding skills in identifying technical and operational talent.



Asa Sphar, whose background and training includes a B.S. in Accounting and Ph.D. in Psychology—including 22 years of clinical practice—profiles potential candidate compatibility with a client’s particular business environment. He provides soft skills, cognitive styles, behavioral profiling, and occupational interests-related assessments to ensure a strong position match. His relationship focus, business orientation and retention-focused mindset provide key value to our clients.



I want to thank CSI for great services in identifying talented candidates for the VP of Commercialization position we had in our company. Their recruiters were highly professional and experienced, and communication was always prompt and informative.

CSI was able to gain access to senior level difference makers in a highly competitive talent landscape. They provided a carefully vetted group of top talent for our consideration, helping us to avoid wasted time on unqualified candidates.

**SVP, Commercialization
Petroleum Geo-Services (PGS)**

CSI Executive Search

512.301.1119
www.csi-search.com

CSI devotes its full attention to each search, prides itself in efficiency, organization, and integrity and contributes to its clients' ability to meet strategic business objectives.

CSI | **Executive Search**



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